

Defining ICA's Role in Regional Programme Brokering



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November 2010

Outline

- History**
- Brokering – principles**
- Some initial thoughts on an ICA brokering role**
- Strategy going forward**

A quick recap...

- **Four programmes...**
 - **West African Power Pool (WAPP) – World Bank**
 - **Horn of Africa Initiative - European Commission**
 - **North-South Corridor – DFID**
 - **East Africa Corridors - AfDB**

Results of lead member survey

- **Initial feedback on operational areas ICA Secretariat can help**
 - **Promoting programmes with partners**
 - **Brokering coordination**
 - **Mapping donor commitments**
 - **Promoting “Tunnel of Funds” for project preparation**
 - **Helping secure finance for investment from members and non members**
 - **Promoting innovative ways to leverage finance e.g. PPPs**

Outcome of ICA Annual Meeting

ICA's role on regional brokering to include:

- High level monitoring on delivery and accountability**
- Sharing knowledge, best practices and lessons learnt**
- Providing a repository for information on monitoring indicators for regional infrastructure programmes**
- Facilitating resource mobilization and convening technical meetings to better formulate projects and programmes**

Brokering - principles

- Shared objective**
- No one size fits all - programmes driven by practical operational need**
- Clear roles and responsibilities**
- Build on existing mechanisms**
- Use ICA's knowledge and convening roles**

Some thoughts on what brokering may involve...

- Identifying top 5 regional projects (inc. PPPs) and helping match finance for close
- Build on enhanced coordination work being piloted by NEPAD IPPF / EU ITF / AfDB / EIB & ICA Secretariat
 - Increasing access to information – ICA regional project pipeline (GIS)
 - Use of project data and status sheet
 - Project preparation fund mapping (update project preparation guide)

A possible framework ...



Strategy going forward

- Detailed study on defining ICA brokering
- Request for proposals - 29 Nov
- Evaluation & Contracting - mid Dec
- VC with leads - mid Dec
- Methodological note – early January 2011
- Brokering framework – March 2011
- Implementation

QUESTIONS?